

Recent Events

MEDF/LRCC Metis Business Networking Breakfast

Hosted by Salisbury House on May 16, over 20 entrepreneurs joined representatives from organizations from the: Metis Economic Development Fund (MEDF), Louis Riel Capital Corporation (LRCC), Metis Economic Development Organization (MEDO), and Manitoba Metis Federation Metis Employment & Training in an informal networking breakfast with a special presentation from the entrepreneurs at "Into the Blue" sharing their journey over the past several years.

Aboriginal Chamber of Commerce Golf Tournament

On June 5, MEDF & LRCC supported the Chambers 2nd annual golf tournament in partnership with the Winnipeg Chamber. Our hole sponsorship provided MEDF & LRCC the opportunity to speak to the sold-out tournament participants while enjoying the hospitality of the staff from Pine Ridge Golf Course.



MMF Regional AGM

Please drop by any of the many Manitoba Metis Federation regional annual general meetings this year and be sure to drop by our booth and start a conversation with any of the staff. We are here to support your business opportunities with grants, financing, and equity.

Aboriginal Day in Selkirk Park

It was a bright & sunny day attending Aboriginal Day festivities in Selkirk Park on June 21. This year was a record attendance which extended to the visitors that came to our tent & booth seeking information about the programs and services that are provided to Metis entrepreneurs. It was a fantastic day celebrating Metis culture & music with the many families in attendance!



Transcona Roofing Investment



Winnipeg, MB, August, 2019: Metis Economic Development Fund (MEDF Inc.) is pleased to announce that we have successfully completed our investment into Transcona Roofing (www.transconaroofting.ca).



TRANSCONA ROOFING

Established in 1959, we are a full-service roofing and waterproofing contractor dedicated to building long term relationships with our customers through the installation, repair, & maintenance of industrial, commercial & institutional buildings. Our focus is on combining creative problem solving and unmatched customer service to exceed your expectations and creating a higher standard in the commercial roofing industry. For a hassle-free roofing installation, inspection, and maintenance experience unlike any other, we are your commercial roofing partner.

As a full-service roofing contractor we have completed over \$500 million of roofing/waterproofing construction in the Manitoba marketplace including high profile contracts such as the ones highlighted in our project portfolio. We have grown from 2 employees and 1 asphalt kettle to more than 100 dedicated employees during peak season with more than 500 roofs under our RoofCare+™ roof management program. Our philosophy is simple we want to provide ongoing value by helping to extend the life of your roof through annual maintenance which allows us to catch small items before they turn into bigger issues. We install,

repair and maintain all types of flat roof systems including; asphalt & gravel, modified bitumen (conventional, inverted and green roofing) and single ply roofing systems such as EPDM, PVC and TPO.

Transcona Roofing's Services

Install – New Construction, reroofing & recovering of all roof systems and architectural sheet metal & wall systems

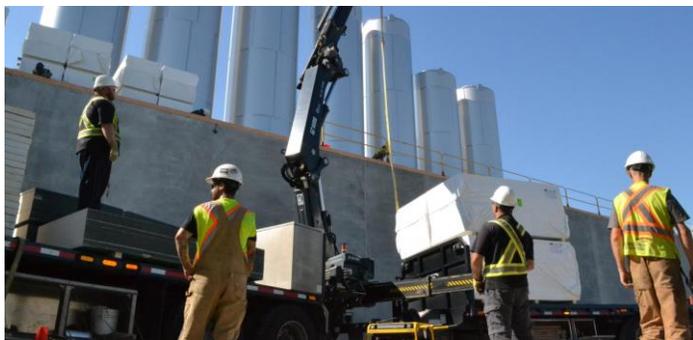
Maintain – Corrective & Preventative permanent repairs to all roof systems

Manage – RoofCare+™: our Roof Maintenance Program. Managing roofs is about making wise choices that maximize roof life while minimizing costs. Our annual inspections are conducted by a professional roofer.

Respond – 24/7 Disaster, Emergency, response & recovery: We have service crews available 24 hours a day, seven days a week to respond to emergencies.

Investigate – Building envelope problem solving. We use a combination of infrared inspections and flood testing to determine the cause of leaks.

Modify – Roofing alterations related to tenant Improvements, mechanical additions or deletions, fall protection systems, roof anchors, roof hatches, skylights, etc.



First Time Home Purchase Program (FTHPP)

This Investment in a Housing program for Metis Citizens in Manitoba will provide funding by way of a grant for the purchase of affordable housing for first time home buyers. The purpose of the Manitoba Metis Federation FTHPP is to address housing needs, priorities and challenges of Metis people living in rural and urban areas across the Province and to make home ownership a reality for Metis Citizens that have never owned a home before.

The First Time Home Purchase Program (FTHPP) is designed to help Metis citizens overcome the challenge of trying to save sufficient funds that financial institutions require for a down payment to purchase a home which will be their principle residence.



The program provides funding for down payments on the purchase of a home to a maximum of 5% of the purchase price up to \$15,000 plus purchase closing costs of 1.5% of the purchase price up to a cap of \$2,500 to address Metis housing needs in the Province of Manitoba.

For more information visit www.lrcc.mb.ca or call our office at 204-589-0772.

Backup Your Data to Protect Your Business

Source: Hub Technology Solutions
<https://www.hub.ca/blog/backup-your-data-to-protect-your-business>



It's not always hackers that create dangerous situations for your organization. Threats can come from even unforeseen locations, such as your business's network. No matter what the threat is, though, you have to be extremely careful about the little things that spell doom for organizations just like yours. One of these is failing to have a data backup solution in place.

When you think about disasters, what comes to mind? Perhaps your mind wanders to electrical storms that short-circuit your building, or a flood that wipes away your infrastructure. Other times, you might think about a hacking attack that exposes sensitive information to onlookers. Regardless of which form your disaster takes, one thing remains constant: operations are affected to the point where it cannot function the way it's supposed to. This downtime doesn't have to be permanent to cause major problems for your business. Even temporary downtime can be detrimental to your business' prolonged existence.

Your employees are another aspect of data backup that you can't ignore, and it's all because of the network security ramifications of allowing them to download the wrong attachment, install the wrong software, or visit the wrong website. Depending on the severity of the data breach, you could be looking at either a temporary or permanent shutdown of your business's infrastructure due to losing important data or certain systems being damaged beyond repair.

This user error is remarkably common in the workplace, even when it's not related to network security. Certain files could be misplaced or deleted, and without the ability to deploy a data

backup, you could be stopped in your tracks. Even minor issues like this can be resolved quickly and efficiently with a data backup plan, so be sure to take preventative measures before they pop up.

HUB Technology Solutions can equip your business with technology solutions designed to keep your business alive and kicking even in the face of overwhelming odds. To learn more, reach out to us at 204-772-8822 or 1-833-874-0725

Could Leveraging Remote Work Benefit Your Operations?

Source: Hub Technology Solutions
<https://www.hub.ca/blog/could-leveraging-remote-work-benefit-your-operations>



As technology has advanced, we've reached the point where work can easily be accomplished outside of the office environment. In fact, just over half of all employees around the world work from home at least one day each week. This

only makes sense, as there are a few very appealing benefits to remote work... including for the employer.

Let's review some of the reasons that remote workers could prove to be beneficial for your operations.

You Can Reduce Your Real Estate Costs

Let's face it - if your employees aren't assembling in an office every day to work, do you really need an office? Many businesses have seen significant cost savings result from their ability to downsize or eliminate their need of a shared workspace.

While there are definite benefits to gathering your team under one roof, the cost savings offered by leveraging remote work capabilities are considerable - and there is nothing to prevent you from meeting as a team when needed in an internet-based conference.

Remote Workers Can be More Productive

There are a few reasons that remote workers can demonstrate higher levels of productivity than their counterparts in the office. For one, they don't need to spend the time and energy that their counterparts do actually getting to the office, allowing them to begin work in a more refreshed mental state. Furthermore, as they are largely in control of their own schedule, they are able to work as they are best able, taking breaks as necessary. This allows them to stay refreshed and engaged.

There's a Much Larger Talent Pool

While some employees may be willing to relocate for their job, your hiring efforts are largely influenced by the prospects you have in your area. At least, this would be the case, if remote work didn't present you with new opportunities. Not only does remote work allow you to draw upon talent from different geographic locations, it can also help attract workers who would be inclined to exercise that option - including a surveyed 68 percent of millennials - as well as improve your retention rates.

Clearly, there is some value to be gained from leveraging remote workers. The right habits can only increase this value for your business. Do your best to encourage the following behaviors among any employees who do work remotely:

- *Smarter Scheduling* - In many ways, a remote employee is responsible for managing their own time, so it isn't easy for a manager to keep tabs on an employee if the employee isn't in the office. Encourage your staff to establish a routine and stick to it. This will allow them to optimize the use of their time, and will help the rest of your team know when they are available.
- *Establish a Workspace* - While many may associate "working from home" with "curled up on the couch with their laptop," it is far more helpful to designate a dedicated place where work is done... period. Doing so will help condition you and your team to be more productive during the time spent working.
- *Dress for the Office* - Just because you don't technically have to get yourself together while working from home, doesn't mean you shouldn't do so anyway. Preparing for a day at the office (despite not physically going there) can help mentally prime your team members for a productive rest of the day.

Upcoming Events

Manitoba Metis Federation Annual General Assembly

MEDF and LRCC will be attending the Manitoba Metis Federation Annual General Assembly being held between September 20- 22, 2019 @ the Assiniboine Downs. Come visit us during trade show hours and get your business opportunity moving in the right direction.



First Time Home Purchase Program seminar

LRCC will be hosting a MMF First Time Home Purchase Program seminar during the MMF Annual General Assembly on Friday September 20, 2019 from 1-3pm. Additional details will be posted on the LRCC website prior to the event. Space will be limited therefore please register in advance to confirm your attendance.

Metis entrepreneur breakfast networking

MEDF & LRCC are planning our next Metis entrepreneur breakfast networking event sometime in October 2019. If you are interested in attending, please contact us and ask for more information.

About MEDF

The Metis Economic Development Fund (MEDF) stimulates the economic development of Manitoba Métis businesses & entrepreneurs by providing equity and/or debt financing creating equity partnerships. MEDF concentrates on businesses and entrepreneurs which are in growth, expansion, or acquisition phases. The Fund may also invest in start-up ventures when the viability of the business outweighs the increased investment risk.



MEDF offers up to \$500,000 in capital in the form of equity or commercial debt to qualifying Metis entrepreneurs and businesses.

If you are interested in learning more about our services and how MEDF may be able to help you grow and expand your business, give us a call at (204) 589-0772 or email us at info@medf.ca.

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Stay Informed! Subscribe to our online mailing list at www.medf.ca/maillinglist

About LRCC

Louis Riel Capital Corporation (LRCC) delivers various programs available for the Manitoba Metis entrepreneurs & businesses. LRCC supports start-ups, expansions & growth, and mergers & acquisitions.



The business equity contribution program offers capital up to \$99,999 that qualifying Metis businesses can obtain. We also offer commercial financing up to \$250,000 to help support entrepreneurs in various industries and sectors.

LRCC began delivering the Manitoba Metis Federation First Time Home Purchase Program (FTHPP) in February 2019. The intent of the FTHPP is to provide our Metis citizens with the equity necessary to fund the 5% down payment (up to \$15,000.00) and a portion of closing costs (up to \$2,500.00) required to obtain a default-insured mortgage through a financial institution and purchase their first home.

If you are interested in learning more about our services and how LRCC may be able to help you grow and expand your business, give us a call at (204) 589-0772 or email us at info@lrcc.mb.ca.

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The programs & services offered by MEDF are made possible through the economic development initiatives of the Manitoba Metis Federation